



Right Place. Right Size.

Bond Bill Committee

April 28, 2016



Fiscal Year 2017 **Capital Budget Request**

DELAWARE
ECONOMIC DEVELOPMENT OFFICE



100%
DELAWARE

\$5,550,000

DELAWARE
ECONOMIC DEVELOPMENT OFFICE



100%
DELAWARE

**EXPERIMENTAL PROGRAM TO
STIMULATE COMPETITIVE RESEARCH (EPSCOR)**

\$5,550,000

DELAWARE
ECONOMIC DEVELOPMENT OFFICE



100%
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**EXPERIMENTAL PROGRAM TO
STIMULATE COMPETITIVE RESEARCH (EPSCOR)**

**CENTER FOR CLINICAL
AND TRANSLATIONAL RESEARCH (CTR)**



\$3,333,333

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ECONOMIC DEVELOPMENT OFFICE



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**EXPERIMENTAL PROGRAM TO
STIMULATE COMPETITIVE RESEARCH (EPSCOR)**

**CENTER FOR CLINICAL
AND TRANSLATIONAL RESEARCH (CTR)**

**IDEA NETWORK OF
BIOMEDICAL RESEARCH (INBRE)**



Delaware INBRE is funded by a grant from the National Institutes of Health, National Institute of General Medical Sciences IDeA program.

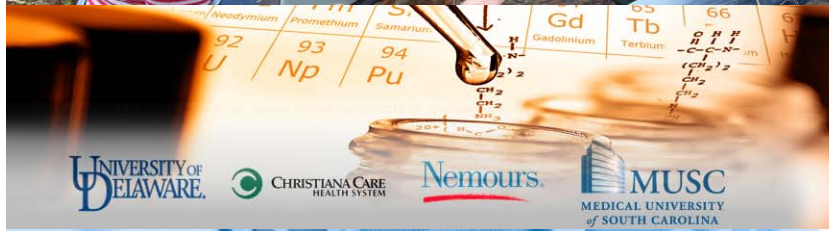
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ECONOMIC DEVELOPMENT OFFICE



100%
DELAWARE



**EXPERIMENTAL PROGRAM TO
STIMULATE COMPETITIVE RESEARCH (EPSCOR)**



UNIVERSITY OF DELAWARE
CHRISTIANA CARE HEALTH SYSTEM
Nemours
MUSC
MEDICAL UNIVERSITY OF SOUTH CAROLINA

**CENTER FOR CLINICAL
AND TRANSLATIONAL RESEARCH (CTR)**



**IDEA NETWORK OF
BIOMEDICAL RESEARCH (INBRE)**

CHRISTIANA CARE HEALTH SYSTEM
Delaware State University
DELAWARE TECHNICAL COMMUNITY COLLEGE
Nemours
UNIVERSITY OF DELAWARE
Wesley
Delaware INBRE is funded by a grant from the National Institutes of Health, National Institute of General Medical Sciences IDeA program.



**FRAUNHOFER
VACCINE DEVELOPMENT**

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ECONOMIC DEVELOPMENT OFFICE



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ECONOMIC DEVELOPMENT OFFICE



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**FEDERAL RESEARCH AND DEVELOPMENT
MATCHING GRANT PROGRAM**

**BIOSCIENCE CENTER
FOR ADVANCED TECHNOLOGY (CAT)**

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**DIAMOND STATE
PORT CORPORATION**

\$15,800,000



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ECONOMIC DEVELOPMENT OFFICE



100%
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**DIAMOND STATE
PORT CORPORATION**

\$15,800,000



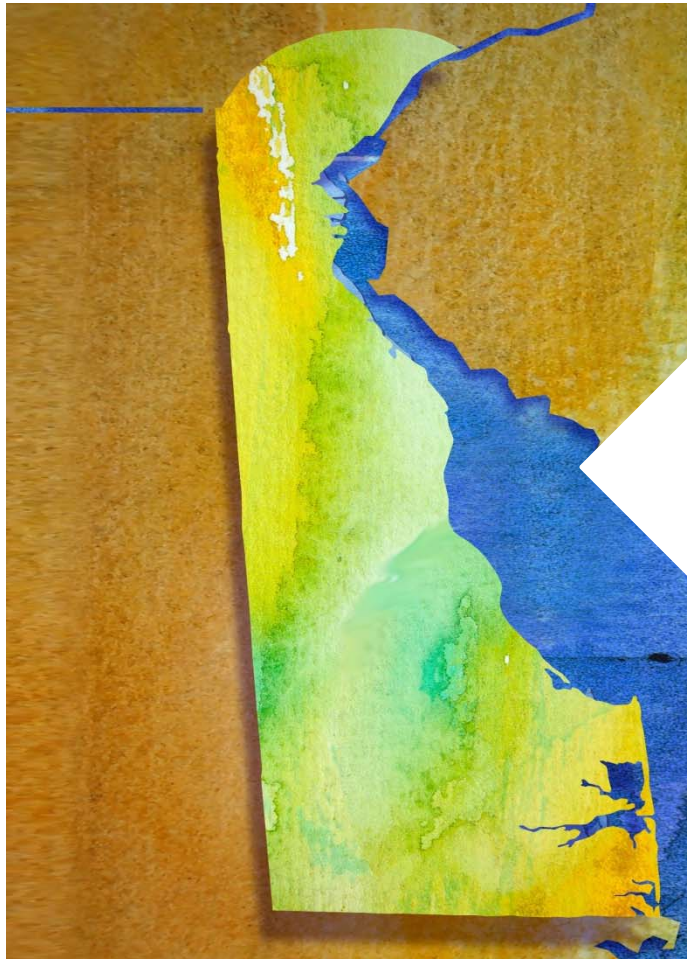
**RIVERFRONT
DEVELOPMENT CORPORATION**

\$3,150,000

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Delaware Strategic Fund
\$10,000,000



100%
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Business Attraction

Retention

Expansion



**Provide Guidance and
Educational Business Events for Entrepreneurs, Small,
Minority, and Veteran-owned Businesses**

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Right Place. Right Size.

Seek new projects

Develop innovative programs

**Oversee and administer
collaborative agency
initiatives**



**Employment gain that is
the largest for any consecutive
two years in the state's history.**





100%
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Since January 2010, Delaware's **JOB GROWTH** has outpaced the regional and national rates.

RANKS
4TH
IN THE
NATION

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12

NEW JOBS

127

NEW JOBS

154

NEW JOBS



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100%
DELAWARE

AB GROUP
packaging

87

NEW JOBS



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100%
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CRODA

Innovation you can build on™



80
NEW JOBS

RETAINING
47

**First supplier in North
America to produce
100 percent sustainable
non-ionic surfactants**



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Financial Services

 **JPMorganChase**

1800
NEW JOBS BY 2019



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100%
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Agriculture



Delaware AgriScience



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**Increase yields
by nearly**

30%

**Over 3,000 acres of Delaware's
cropland irrigated**

The State of Delaware
Supports Agriculture Businesses.



DRIP

Delaware Rural Irrigation Program
Revolving Loan Fund

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Industrial Revenue Bonds

37 \$737.9 M

OUTSTANDING BONDS





115 Grants

CREATING

4,159 NEW full-time jobs

RETAINING

21,581 full-time jobs

EXCEEDING

commitments by 6,559 jobs

81%

Provided assistance to existing Delaware companies.



100%
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Delaware Capital Access Program

**Positively impacted
161 small businesses**

**Every Strategic Fund
dollar invested generated
almost \$7.00 in private
funding.**

The State of Delaware
Supports Business.





Delaware Technical Innovation Program

**Supported 32 SBIR/STTR
grants to 19 research-based
businesses**



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Bryan Tracy, Ph.D.
CEO and Co-Founder - White Dog Labs



100%
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Delaware Technical Innovation Program



**Tools available
to aid in their
entrepreneurial
success**



Brownfield Assistance Program





23
NEW JOBS

DEVELOPED WITH YOU
PRODUCED FOR YOU
DIRECT TO YOU



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\$1M

Strategic Fund grants
matched by
over

\$12M

private funding



100%
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DEDO is currently servicing a portfolio of over

400 projects

funded through the Delaware Strategic Fund
and the State Small Business Credit Initiative





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State Small Business Credit Initiative

**Program has assisted 30
Delaware organizations**

**Every Strategic Fund
dollar invested generated
Almost \$4.00 in private
funding.**

The State of Delaware
Supports Small Businesses.

**We are
here to help
small
businesses
TODAY!**

SSBCI
State Small Business
Credit Initiative

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DEDO TOOLS = ENTREPRENEURIAL SUCCESS





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One Million by **One Million**

The Delaware Economic Development Office,
in partnership with One Million by One Million,
is offering a unique opportunity for Delaware-based
business entrepreneurs.

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DELAWARE
ECONOMIC DEVELOPMENT OFFICE

ACCESS TO CAPITAL SYMPOSIUM

AN EDUCATIONAL SESSION OPEN TO OUR LENDERS AND PARTNERS.



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Right Place. Right Size.



**GOVERNOR'S
ENTREPRENEURIAL
&
SMALL BUSINESS
CONFERENCE**



SevOne



CARVERTISE

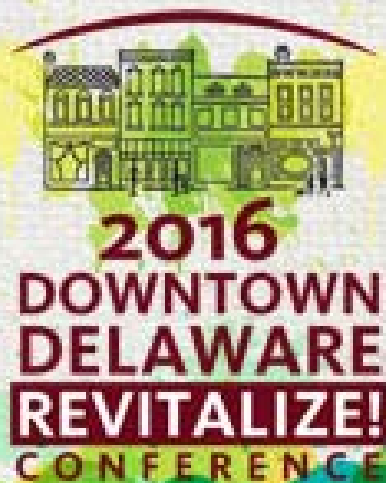


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Placemaking



Wednesday, March 16, 2016

WELCOMING
CONNECTED
HISTORIC
SPIRITUAL
USEFUL
NEIGHBORLY
GREEN
CLEAN

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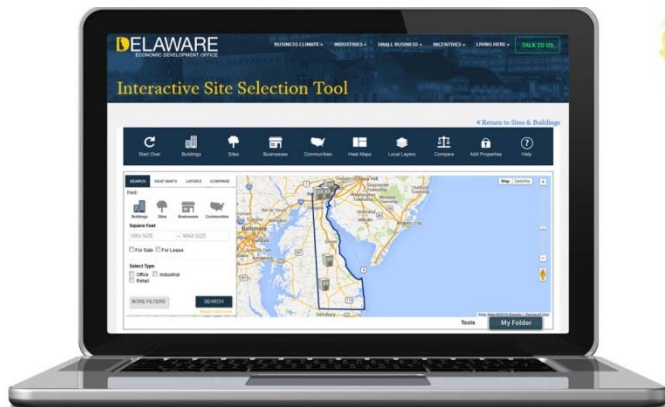


100%
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**TEAM
WORK**



100%
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**2016
DOWNTOWN
DELAWARE
REVITALIZE!
CONFERENCE**

**IMPRESS
THE
PRESS
SUMMIT**



**GOVERNOR'S
ENTREPRENEURIAL
&
SMALL BUSINESS
CONFERENCE**



Questions?