



State of Delaware Procurement Resources

To become more connected with the State of Delaware for access to opportunities for networking, business development, and contracting you are invited to consider the following:

State of Delaware Procurement Site: Your guide to the state’s procurement practices, please visit <https://mymarketplace.delaware.gov/>.

Learn “How to Do Business with The State of Delaware”: Government Support Services (GSS) Contracting Unit offers a free “Vendor Day” training sessions, to educate vendors on how to do business with the State of Delaware. This training covers the above as well as categories of procurement, spending thresholds, transparent business intelligence, access to opportunity points, the state’s checkbook and Procurement card spend sites, and more; all to help you determine if you might wish to bid on future contacts. Unadvertised below-threshold opportunities are also explained. Review the information: <https://mymarketplace.delaware.gov/resources/vendor.shtml>

Complete Supplier Registration on the eSupplier Portal: The State does not accept IRS Form W-9, instead all suppliers are required to register through the eSupplier Portal. Detailed instructions for submitting new registrations, obtaining user IDs and passwords, and submitting change requests are located on the FAQs / Contact Us page of the eSupplier Portal at <https://esupplier.erp.delaware.gov/>.

Search for Delaware Contracts: You can search current and archived contracts at <http://contracts.delaware.gov/>. This site includes information on pricing for central contracts, expiration dates, originating solicitations, Awarded Vendors, which businesses submitted proposals, and historical spend reporting for GSS central contracts. These contracts are for formal procurement activities and the information available may vary based upon the agency initiating the solicitation and controlling the contract.

Register for Formal Contracting Opportunity Notifications & Search Open Solicitations: Sign up for a free service that allows you to receive bid notifications for your industry. Access and a step-by-step guide can be found at <http://bids.delaware.gov>

Seek New Opportunities to Do Business with Schools, Fire Departments, and Municipalities: Not all entities are required by Delaware Code to utilize State contracts, but they may choose to or may contract on their own. Excluded entities are schools, fire departments, and municipalities. Therefore, you are eligible to market directly to these groups. To help you identify whom to contact GSS maintains a list of those procurement officers at: <https://mymarketplace.delaware.gov/procurement-contacts.shtml>

Join the OSD Mailing List: [Subscribe](#) to receive notice of various business networking events, development workshops, and other business engagement throughout the state and region.

Visit <https://business.delaware.gov/osd-subscribe/> to subscribe. Consider attending an “Open for Business” free event where the various Business Resource Partners come together to meet and assist you; they are offered in each county.

Inclusion of the entire community of traditional, diverse, and small businesses is how we ALL work together.

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